# " Heralo anay eribune 

Published with The New York Times and The Washington Post


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Polish Riot Police Ring Striking Fire Cadets
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## Yugoslav Jet Crashes

 In Corsica; 178 Killed


French Cabinet Debate on Speed Of Socialist Reforms Boils Over
${ }_{\text {Wy }}^{\text {By Edingran Pard Sostice }}$

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Arms Delegates
Spell Out Views
Positions Appear to Be Unchanged As Talks Become Serious and Irani



## 




Belgian Foreign Minister Agrees To Try to Form New Government


## MVSTDE

India Reacts



## Reagax Budget



Salvador Warning

 Page 3 .
Unesco Shit
Unesco Shift




## Focus on Tarkey



China Plans to Cut Bureaucracy
In Major Government Realignment




Reagan Concedes U．S． In Recession，but Vows To Pursue Budget Cuts 10


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年等
 O＇Neill Challenges Administration
To Find Votes for Foreign Aid Bill wing Williams 1



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Republican
Called Victor In New Jersey
 Meese Supports Haig On Salvadoran Policy

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Angolans Blame Refinery Attack On South Africa



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 <br> \section*{1 <br> \section*{1 <br> <br> Makinglight work of heavy documentation} <br> <br> Makinglight work of heavy documentation}

How long would it take to retrieve any papers you might need from a conventional filing system containing over fy milion pages of documenta Minutes？Hours？Days？Not any more．Philips ha developed an electronic document storage and retrieval system that will display or print the required pages on your desk in a matter of seconds．
This revolutionary system is called Megadoc， from the Greek＇mega＇for very large and the abbrev
iation＇doc＇for document capacity，embracing all the charts，diagrams，letters，memos，reports，tables，etc． used in business and industry．

Megadoc will record，retrieve and reproduce an image of anything put on paper，no matter whether Moreover，since each image is stored in digital form to CCITT faesimile Gronp 3 standard，the system can be integrated directly with word processors，data processors and electronic mail．Digital optical record
ing（DOR）with laser light gives Megadoc a non－ erasable read－write capability for users to record their 25,000 A－4 pages，equivalent to 500 micro－fiches．

Sixty－four DOR disks arrayed in a linear selec－ tor，rather like a juke－box，give rapid access to any of $1 y_{2}$ ruillion pages in a few seconds，with equipment taking no more space than an office desk．

Megadoc is so far ahead of present－day filing sys tems that there can be no comparison in capacity，
exibilit，performance and storage life．The im－ plications are enormous．Two far－sighted European seenly interested．Indeed，Megadoc may well revolu conize procedures in business administration，bank ing，insurance，medical and legal applications，and industry in general．

Having originated optical disk technology Philips continnes to lead the field with innovativ sstems for business．Here are more examples．


International business comraunica－ tions．The Royal Dutch／Shell Company
hes automated its private telecommumice tions network with a Philips dualproces－ tem．Tbe nétwork connects maid centres in The Hague，Holland and London，UK． nith sales offices，refineries，warehouses
and laboratories in over 100 countries；the and laboratories in over 100 countriess the
system＇s mherent $\mathbb{C l}$ lexibility permituing an increase in network traffic volume to many millions of characters per day．Phi－
lips has also supplied computerised EBX8000 telephone systems to the Shell offices in The Hague and Londowas the nucleur of an integrated private telephone
network berween the two centes．No less than 11.500 telephone extensions are con－ nerted into the networl to provider in－
stant convenient international voice com stant，conveni
munications．


Eliectronic access control systems． Phiectromic access control systems．
Piilips have a new key to suecessulu securi－ 7．．It is a computeretcoded key that fits ted concept that fits most requirements Tye new access control system does eve processor－controlled system will do，but compact and comprehensive．It is easy－to install and eacy－toususe Above all it is safe． internally and externallo．Though the keys ion codes to choose from，there is no pos sibility of duplication．


Personal computer．Small businesses． company exac cumputes and professionasses peo
ple will ind Philips P2orro personal（rnm－ ple will find Philips P2orio personal crim－
puter simple to operate，Iexible in applica－ tion and inexpenpensive The Pe P2000 can be
used with a professional disolay monito used with a professional display monitor （with disk drives）or with a domestic frame system Phagin program module and disks prepare the Prinoo for various office tasks such as word processing，ac－
countimg．records handling and colour video grapbics BASIC and PASCAL（om－ viders allow software specialists to pro－
pom－ duce tailor－made programs，while a step－
by step instruction manual enables people by－tep instruction manual enables people
who have never had direct contact with a computer before to be using the P2000 within a matter of hours．Data may be read and stored on miaicassettes or a
mini－Iloppy disk．There is also a choice mini－Ioppy disk．There is also a choice be
tween a 25 characterper－second daisy wheel printer with a high quality typef or an 80 cpsmatric printer for faster work


## Heralio mizan Uribune

## Back to Camp David

The Arab summit called to endorse the
Saudi peace plan collapsed．Syria was the spoiler．It coold play this．role because，do－
spite its low standing outside the Arab world， inside it has the high status of a fromt－line state closely aligned with the PLO；it also Arabia Supposediy the masters of a sinuous ail－backed diplomacy，the Saudis got out
ahead of the Arab curve．Alhough Israel had
rejected their plan as offering too litle in the way of eventual recognition，the other Arabs Whound that the Saudis offered too much looks doubfaul．Whecther they will reduce their peacekeeping in Lebanon and drop seems less doubrfill Lebanon is the likely site of the next Mideast it is
abortsed some corensolation that the Saudi plan than after，when the wreckage might have
included more than the royal famitys included more than the royal faminy＇s pride． not so munch for the Saudis as for the Israelis
and Palestinians． and Palestinians．
Istaeli officisls，
crash proved the unworthiness of American frash proved the unworthiness of American
faith in Saudi leadership and the gencral
unreadiness of Arabs to move toward peace． This lesson comes poorly from a government
that took what steps it coold to discredit the

Saudi overture，including overflights of Saudi
territory and threats to answer the plan＇s tenitory and threats to answer the plan＇s
eight points with＂eight new West Bank set－ tlements．＂sonart israelis，hawks included， could see the promise of enventual Saudid rec－
ognition，but the Begin－Sharon annexation ognition，but the Begin－Sharron anneeration－
minded view，which prefers territory，has prevailed．
Although PLO chairman Yasser Arafat Although PLO chairman Yasser Arafat
had carlier indicated favor for the plan，at the summit he caved in to the dissidence
within his group and withheld his support The Pi his group and withheld his support． The PLO＇s standard compliaint agamst Cano wass on the outside．Here it let pass a chance
to get in at the beginning．
So the Saudi safery net is So ine Saudi sajety net is unstrung There The Israelis had feared lest attention be
dram outide the one Mideast peace process established on their terms．They suggest that he
make thited
States now spare no effort to
succeed But American re－ commitment to the process is no substitute
for Israeli dedication to the purpose，which S，as Egypt keepption to the purpose，which
Bank Palestinians enoughing to arantonat West to draw Bank Palestinians enough autonomy to draw
them in No one should underestimate the them in No one should underestimate the
difficilties．PLO mmudders of would－be col－
laborators，for instance．But Mr．Begin koew this when he signed on THE WASHINGTON POST．

## A Human Rights Policy

The Reagan administration is finally talk－ ment memorandum asserts what should have
been made plain months boen made plaian monults ago－that human
rights are at the core of American foreign policy，that Washington should condeman an ally，and that doing so＂means coubitry is
 forthrightly they are put into effect by Elliott Abrams，the State Department＇s new hupant
rights troublemaker．If be means business and if the administration is serious about places to prove it Brazil and Tarkey． In Brazil a military tribunal in Sao Paulo try＇s best－known union leader．Luís Inácio da Syiva is to Brazil what Lech Walesa is to Po－ land：the insurgent champion of independent
unionism and the right to strike Under zil＇s repressive lawight to strike．Under Bra－
ni＇s Labor Code nins Labor Code－those objectives are crim－
inel If their appeals fail，LLula ${ }^{\text {and }}$ and 12 co defendants can serve up to to $33 / 2$ years for What mayy really trouble Brazil＇s military
rulers is da Silva＇s bid for political power through a new party that makes common cause with a social－minded Catholic Church．
It is like Solidarity＇s struggle in Poland．If

Reagan officials mean what they say about ter．in Nicaragua Poland－or，fhen the that that mati－
zil＇s unionists cannot be igroored or zil＇s unionists camnot be in inorred or excused
In Turkey，the year－old smititary regime con Turkey，the promear－old mojititary regime
but it cannot bring itself to say to whemocracy， tized pannot is fring itself to say when A sani－ formert，Premier Bulent Ecevit．He circulated to foreign journalists a statement that began： Democracy cannot
ing political parties．＂
Ecevit
Ecevit leads the left－of－center Republican
Eeople＇s Party，the oldest and largest in Tir－ People＇s＇s Party，the lefl－of－center Republican
key．For stating the self－evident，he was in Tuir－ tenced to four mononths in prison A reason－
able conclusion is that Turkey＇s generals want the sembilance of democracy，not its in－ convenient reality，very like gold－braided Counterparis elsewhere．
Americans can accept
Americans can accept that Turkey has had
its serious security problems，and that Brazil is serious security problems，and that Brazil
is trapped in the contradictions of rapid but
inequitable develo inequitable development．But democracy can
never take root if its exponents are slammed never take root if its exponents are slammed saying so．Abrams＇assigned task as chief of
she State Departuent＇s human rights bureau the State Department＇s human rights bureau
is to make judgments not excuses． THE NEW YORK TIMES．

## Twisting Slowly，Slowly

There is something all backward abo Richard Alean＇s decision to take a leave
absence from his duties as White House a
tional security adviser to go to the pub with hecurity adviser to go to the public
have been plasues to the allegations binat wecks．No porare thang ham for ther White House
aide does Mr．Allen have a aide does Mr．Allen have a＂public＂whom
he must please in order to hold his post He has a boss，one man，the president．of the
United States．Presumably Mr．Allen be－ hieves that his usefulness to his chief has not
been impaired．But，in the last analysis，this is for the president to decide．
Mr．Reagan evinces a strange diffidence． as Mr．Allen，reportedly on his own，rakes to
the ramparts full （time Need be be reminded
that he has a formidable investigative appa－ that he has a formidable investigative appa－
ratus，called the Justice Deparment arready
engaged in an examination of Mr．Allen＇s af
fairs，and that Congress has by law mandat－ utside Juposice，if that dpeciat prosecutior， expeditiously lay to rest serious charges
against a high federal official？Surely Mr． Reagan does not intend to let the Allen affair be resolved by a straw vote of the public－
or，for that matter，by a straw vote of the
White House inner， At this point what is needed is not a de－
rense of Mr．Allen by himself but a specific， hardheaded determination by the president
of how the publie trust is to be served in his of how the ppbilie tust is to be served in his Allen has served it It does no one angs yood
to have Richard Allen twisting slowly，slow－ to have Richard Anen twisting slowly goow－
ly，bereft of official support，while the presi－ ly，bereft of official support，while the presi－
dent acts as though this were happening in
an administration other than his own THE WASHINGTON POST．

## Other Opinion

The Saudi Setback in Few
The collapse anid recrimination and mile conters ot its opering ot the Arab summit

 Peteir capacity to assume a major diplomatic ${ }_{-}$From The Tines of Thdia（Dehi）．

## Reining In the Superpovers

The superpowers would not be talkinglifit rope and especially from Herr Schmidt，the

Dec．2：From Our Pages of 75 and 50 Years Ago
1906：Woodrow Wilson Eyed NEW HAVEN．Conn－The New Haven Union
has published ann article purporting to eive de－
 leading Democrats for the purpose of sidertrack－ Mr－William Randolpb Hearst may have for gaining the presidency in 1908 and purting in
nomination Mr．Woodrow Wison，president of Princeton University．The article says the con－
servative forces of the Democracie Party yre beginning to work to bring about Mry Wisison＇s nomination．He is said to be strong in New Eng－
tand and especially in the South，where Mr．Bry－ land and especialy in he south，
an is not wanted becusse of his
meant ownership of railroads．
the world cannot do without continuous at－
tempts by the superpowers to bring their tempts by the superpowers to bring
rivalry under some degree of control

## Southoord Options for Russia

Under today＇s conditions，Baluchistan pro－ of material The question is whecther the Sovi－
ets have most interast in a formally ind ets have most interest in a formally inde－
pendent Baluchistan，a ＂greater Afghani－ stan＂extending to the Arabian Sea or a Pali－ stan weakened by internal dissension．It
might well be simpler to peneratete to the
Gulf through Iran tom as that country is by Gulf through Iran，torn as that country is by —From the Neue Zarcher Zeitung（Zurich） 1931：Jailed Labor Leader

 appeared beforc Gov．Jame Sor Rolphal to pilent that for
he liberty of Thomas $J$ ．Moont thbor leader whom thousands now contend，hass speanter， 15
nears in San Quention prison for a crime of which years in San Quentin prison for a crime of which
heis is inocent．Mayor Walker had had word
form Mooney，who said he would rather remain in jail thanen be wharsonod for a a cime ore of which he
was no e guily．The mayor entered the building where the pecition was being heard under a
heary police coort mat fought back 5,000
parading and cheering Communists．
An Attempt to Apply Decent Reason to Nuclear Strategy

| NEW YORK－As theater missile ne－ Ther gotiations start up in Europe nei－ | ByTom Wicker |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  | aster．＂This has just been supporad tyy a |
| tes has |  |  |  |
| asals of the other，and both say they． | weapons poiscd 2ysainst one | The denuclearizarion of Central and |  |
| The Reggan administration， | mi | Northern Errope |  |
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|  | So，George Kemsan ssic rocenty，in a | zed but no |  |
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| 俍 | Kennam pointed ont inar，condrary to |  |  |
| scow of the Reagan administration＇s | some despaining views the superpowers do have practical choices＇other than the | our $p 0$ | West into geater reliance on |
| ment threatering the |  |  | forces end wer |
| 10，and Soviet achievement | ther．Spealing at Dartmouth Conlege，he | we aspirc，nothing we would dike wo avoid |  |
|  |  |  | on argued eloquiehtly for a more matisec |
| $n$ more important may be the fright－ |  |  |  |
| coing growth of muclear arsenals on both |  | ters |  |
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| －not for zay nation or poititical |  |  | mid more and more lice the moxe de： |
| The nse of these doomsday weapons | general terms on Nov．18．Xennam has | ceivably be employed in combat that | and and rationat instincts of manaino orgst，Toe Now Yok Thment |

MITI vs．the Pentagon：The High－Tech Odds Favor Japan






## Isolationists vs．U．S．Science



West German Rents Askew

| By Hans－Ulrich Spree |  |
| :---: | :---: |
| $\mathrm{B}^{\mathrm{ONN}}$－Clice andes bectween po cities have given the impressio that West Germany bas a housing shortage．In facc．it is bousing law that have created problems． Legislation has stinled a tre |  |
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| some groups in society camnot findaidquate housing at a （ime when |  |
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| more space than ever is available． It is，in short，a case of scanciry in the midst of plenty |  |
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| West Germany than in any other comatry of Western Europe．There |  |
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| are thousands of inexpensiveapartments，most built since |  |
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| Ord War Il when the country |  |
| was largey flattened Bua theyocerpied by the wrong teanats． |  |
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| those wfo cannot easily find better |  |
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| bousing whic many west Ger－ |  |
| and can spend surploss income |  |
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| disparity is due in part to the rapid |  |
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| they need Meanwhile，building costs have insen so sharply that |  |
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| new construction has fallen． |  |
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$P^{\text {age }} 6$ ARTS/LEISURE INTERNATIONAL HERALD TRIBUNE WEDNESDAX, DECEMBER $2 ; 1981$
Films: 'Ragtime' Is Beautiful and Funny but Unsatisfactory



Norman Mailer (playyng acchitect Stanford White) and Fiza-
beth McGovern (as showgyr Elizabeth Nesbit) in "Ragtime"


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The introduc








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Younger Brother (Brad Douri,
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#### Abstract




New Details Brought Up In Work on 'Last Supper'

By Piero Valsecchi
The Awooined Prase




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## Iteralourne Uribune

PARUS, DECEMBER, 1981

# TURKEY 

A SPECIAL SUPPLEMENT

## Military Regime on a Honeymoon




## Sweeping Plan Aids Fragile Economy

| By Axel Krause |  |
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| $\mathbf{A}^{\text {NKARA - Dade since }}$ Turkeys progress and bloodess mailitary omp, the nation's economy remains fragile - strained by underdeveoppicin, ous complaiming by business leaderss here and in Istanbol over high |  |
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| the previous governoent of Saky- |  |
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| Most highly placed Western experts working with Turkey are con- |  |
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| to work successstully. ${ }^{\text {Stome ppols arc brighter than }}$ | Premier Bulent Ulusu |
| others and a return to democracy |  |
| nomic story is impressive ... Their being implemented in what he de- |  |
| oen remarkablen "ssida a senior West European |  |
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| $\mathrm{S}_{1}$-ibilian economicic aid package calm cities Armed, hetmeted sol |  |
| Mirsealous Progress |  |
| In a recent interview in Ankara, |  |
| Preliberate exaggeration - that the union leaders, fearful of reprisals |  |
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$\qquad$
So you think you
If it's your business to do business with Turkey, try this test. Tick the boxes you think are correct, then look for the answers at the bottom of the page.
If you don't get them all right; don't worry. Even experts on Turkey need a little help now and then.

1) Between September 1980 and September 1981,Turkey's rate of inflation: $\square \subset{ }_{140 \% \text { to } 35 \% ?}^{\text {Fell from }} \quad \square D_{20 \%}^{\text {Fell fom } 18 \% ?} \quad \square \subset{ }_{90 \% \text { to } 230 \% ?}^{\text {Rose from }}$
2) Turkey's largest source of foreign currency at present is:
$\square \square . C_{\text {products? }}^{\text {Exput }}$
$\square$ D Workers' re emittances
$\square$ $C_{\text {tourism? }}$
3) If you ask for "Sis Levrek" in an Istanbuil restaurant, you will get: $\square$ a The local evening
$\square \mathrm{D}$ Grilled sea bass?
$\square \mathrm{C}_{\mathrm{A}}$ glass of water?
4) With 15 million cattle and 60 million sheep,Turkey has:
$\square \mathrm{B}^{\text {Europe's third-largest }}$B arimpal's largestEurope's sixth-largest

## 5) This year,Turkey's GNP is expected to:

$\square$ a Rise 8\%?
$\square \mathrm{O}_{\text {Rise } 3.6 \% \text { ? }}$
$\square C_{\text {Fall } 2.8 \% ? ~}$
6) In Eastern Turkey, you may get a chance to see "Cinit Oyunu". Is it:
$\square$ A A lake ten mides fromO town in Turkey?
$\square \subset$ A javelin-hrowing game
$\square$
town in Turkey?
L. played on horseback?

|  | Plan Is Aiding a Fragile Hconomy |  |  |
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| Mr. Gunerí 34, whose family |  |  | and transportation facilities, and |
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In the summer of 1980 , terrorism and inflation were literally tearing Turkey apart. Now, fifteen months later, the picture is very different. Terrorism is no more than a memory. Inflation has been cut by two thirds

In the fall of 1981, we in Turkey can
at last be less concerned with our internal problems and more interested in what we can offer the outside world.

Ar the Koc Group, we believe there are now five ways in which Turkey can establish healthy trading relations with the world.

The first is tourism and investment in tourism. Turkey has by far the greatest undeveloped potential for tourism of any country in or around Europe.

Nowhere else in the world will you find such a pleasant climate combined with a beautiful coastline and an unequaled wealth of historical monuments. To the tourist and tourism investor alike, Turkey offers a unique opportunity for enrichment The second area of interest is investment in general.

To foreign investors, Turkey is now a very accessible country. Processing an investment application through government departments, which
used to take years, is now a matter of days.
A promising investment area is the agricultural sector. Turkey is one of only seven countries that do not need to import food. Possibilities for growth are limitless

Thirdly, Turkey needs new technology. There is a market in Turkey for many kinds of advanced technological products.

Fourthly, Turkey offers partnerships with international oil companies to develop the local oil supplies that are so important for future prosperity.

Finally, we believe Turkey has a bright future as an exporting nation provided the right products are selected.

Koc, Turkey's largest industrial and commercial group, is now committed to these five spheres of activity.

And we will be more than happy to talk to you about any of them.

Please contact Mr. Merin İplikci, Executive Vice-President, Koç Holding A.Ș., Findıklı, İstanbulTurkey, Telephone: 432900 Telex: 24218 koc $\pi$.
The Koç Group 15

GNP by Producing Sectors
C \{at current prices, in millions of furkish liross).

|  | \% |  | 1980 |
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## Por Copita GNP, 1962-1979

|  | $\begin{aligned} & \text { Population } \\ & \text { Mid-Yearar } \\ & \text { Doc } \end{aligned}$ | At current Producers' TL. |  | $\underset{z}{\text { Rncerse }}$ |
| :---: | :---: | :---: | :---: | :---: |
| ${ }_{1963}^{1962}$ | 28,933 | $\xrightarrow{1,991}$ | 2,639 | . 6 |
| 1964 | 30, 393 | 2, 2,36 | 2, ${ }_{\text {2,893 }}$ | 7.5 |
| 1965 | 31, 31,95 | 2, 2,663 | cole2,901 <br> 3,168 <br> 1 | -0.6 |
| 1967 | 32,750 | 3,099 | 3.220 | 1.6 |
| 1969 | 33,442 | 3,626 | 年, 3,43 | 2.8 |
| 1970 | 35,321 | 4, 184 | 3.551 | 3.1 |
| 1972 | 37, 3132 | 6,465 | 3,999 | 4.8 |
| 1973 | 38,072 | 8.138 | , 110 | 2.8 |
| 1974 | \%40, ${ }^{39}$ | ${ }^{13,9,961}$ | + 4.304 | 4.7 5.3 |
| 1976 | 40,938 | 16, 366 | 4,771 | 5.3 |
| 1977 | 4, 41,818 | 20, 2783 | 4,849 | 1.6 |
| 1979 |  |  |  |  |
| 1980 | 44,799 | 100,321 | 4,618 | -2.9 |

## A Dispersed Greek Community Is Declining

STANBUL - Each Sumday a remains of Byantine sints. They




SL George's is part of the Ortho-

 Greeks left in Istanbul and on hhe
istands of Imbros and Bazanala
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and 390,000 Moslems moved in from
Grecca A Moslem minority seyed on in Greek Thrace, balsnnoed by
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Our name is used to build confidence-A T owned by the Turkish Treasury itself. in many countries, and their number is increasing fast.

Our' international connections and contacts are extensive and growiag. We have offices in: Frankfurt and Paris, and we will soon be openin oore in.Jeddah and Rotterdan Turkey's economic policy is firmly trade and winning contracts abroad.
The Anadolu Bank already has an important slice of this new business, and is increasing it all the time. If you have business in Turkey or anywhere in the Middie East
take advantage of the bank take advantage of the
that means business.

## ANADOLU BANKASI

##  <br> ruere dian.



Emancipated - at Least by Law

-SARI Glabert


Golden Horn Now an Eyesore

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NTERNATIONAL HERALD TRBBUNE DECEMBER, 1981

## TURKEY

Ancient Sites Are Probed On Banks of the Euphrates


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## Vakko.



The secret is out. Throughout November, the Turkish world fashion tour showed Vienna Rome. Paris, Brussels and London that the best-dressed Turks dress as well as any nation in the world. All the finest clothes that were on show, bore the Vakko label.
If you missed the tour, you can still find out about Vakko fashion for men and women 22299 vaco tr Attention: Mrs. Deniz Adanalı.


Experts believe that the greactr
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 ehat a :100-pericent cleanup job can.
now ever be done...
-SARI GLI BERT

## Now,the good news aboutTurkey.

efrige Iassu

Inflation has been dramatically reduced in Turkey. Last year it was around $100 \%$ and rising. This year it is expected to be half that, and the downward trend continues. Exports have increased substantially in 1981 In addition, contracts and transportation services in foreign countries have increased considerably We at Profilo believe that we are also part of Turkey's good news.
We are exporters. Our products can be found in many countries of the world, including highly industrialized ones like France, Germany and Sweden

We provide employment for over 7,000 employees, thus easing Turkey's unemployment problem

We follow and apply the most sophisticated technologies. Our products range from refrigerators to television sets, from gasometers to fibreglass yachts.

We are involved in construction and agriculture and we take part in trade both inside and outside Turkey

And through our development of solar energy projects and our manufacturing of solar collector units; we are helping to solve Turkey's
energy problems.
Profilo Holding. We're ets, $a m p s$ IaCuU astin lacto arpe

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| Population Growth Poses Threat |  |  |
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> Buy your Turkish refrigerators, apples, ink, glasswool, textiles, steel, compressors, matches, stoves, tomatoes, cables, washing machines,IV sets, plasters, buses, tyres, lamps,LPG contaners, vacuum cleaners, engine castings, speedometers tractors, margarine, and carpets here.

The list of products Turkey exports is getting longer all the time. And whatever Turkey makes, you can buy from RAM, the export specialists. Our services include market research, negotiations, packaging and transport - in fact all aspects of export As part of the Koç Group, we are your direct link with Turkey's largest privately-owned business. But we handle products made ou, side the Group too. To get in touch with Trearet A.S., Büyulkdere Cad. 121, Mecidiyeköy, Ístanbul. Telephone: $661579 / 677380$ ( 5 lines)
Telex: 264835 ram tr
26486 mart tr DIS TİCARET A.Ş.


Mideast Policy Reflects
Growing Economic Ties

# The Turkish Construction Company with the International Reputation. 

The most successful construction company in Turkey and an intemational competitor to be reckoned with, ENKA is currently rated 64th in the world.

The key to ENKA's success lies in the astonishing range, scope and diversity of the Group's interests, enabling ENKA to operate a comprehensive and fully integrated Middle East

ENKA's construction activities are carried out by the following companies:

- ENKA CONSTRUCTION - All types of construction
- ELTES - Electrical installations.
- TiTAŞ - Soil excavations.
- KASKTAŞ - Sliding forms. Foundations. Boring
- ÇMTAŞ - Steel structures. Mechanical and structural erections
- TANKSAN - Tank constructions.
- ENET - Designing, Consulting, Engineering and Research
- ENKA TEKNiK - Tumkey projects.
- ENKA ARABIA - Construction.

Through the Group, ENKA not only fuffils the standard construction specifications but can also supply the management, person nel and labor, the technology and know-how, the materials and plant, detailed design and
calculation, electrical and mechanical erections, steel structure manufacturing-in effect the total back-up and every resource needed to create bridges, pipelines, refineries, petrochemical plants, power plants, cement factories. steel mills or a whole city where there wasn't a single house before

The total construction contract value of the jobs currently being executed in Libya, Saudi Arabia, Iraq and Jordan exceeds $\$ 700$ million. Those in Turkey are over $\$ 300$ million.
The industrial activities of the They include such diverse fields as plastic pipe and fitting, steel forging, wheat flour and animal feed mills, plywood and fumiture consituction machinery, tractor assembling. transport, and also an intemational trading division with the largest export turnover in Turkey.

ENKA works in partnership with some 20 companies from ten different nations in five continents.




## Islam: A Powerful Force in a Secular State


$\qquad$ TURKEY


 Ties - as eareen imside on a plate kebab served on freshly baked
with a ise order of rica.
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buge revolving vertical spit and





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## The shortest distance between two points is not always a straight line.

Our experience of over half a century has proven that sọmetimes requirements our experts determine the route that best fits your particular needs.
Whatever the route chosen. Zihini bulk carriers and: chartered vessels link up with its convoy of TIRs to form an unbroken transportation network for your products between Europe, the Middle East and Turkey.
Backed by our fully integrated transportation services and thanks to our worldwide connections in key places, we guarantee thatever, guarantee that this will always be a straight line:

For more information please write to: Sükür Han. Rihtım Caddesi 28-30. Tophane. Istanbul-TURKEY; call (11) $432600-5$


If you're looking for a convenient way of getting your products to their arkets in the Middle East, look no further

The Koçruğ company of Istanbul offers containerized shipping services Koctuy is also the only company handling surface and contrian rransportation from Turkish ports to Iran, Iraq and Saudi Arabia

Apart from our Head Office in Istanbul, we have branches in Ankara, Izmir, Mersin, Iskenderun and at Gürbulak, on the Iraniani border.

We are general agents for Farrell Lines Inc., of New York, PHS Van Ommeren of Rotterdam, Miniline of Piraeus, and Koçtuğ Line of Istanbul.

And we have offices in Europe and the USA.
And we're looking for an easy way to
If your products to the Middle East, get in touch with Koçugg now.

Shipping and Trading Inc



Ankara: Crossroads of History
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Tourism: A Potential Giant Gets a Boost


#### Abstract

   


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Kozanoğlu - Cavusoǧtu Construction
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Manufacture of electric and diesel
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Climax (British Leyland).
An - kon Antalya Korsantre Sebre, Mey İleme Sanayī ve Ticaret AS. Processor of fruits and vegetables for domestic and export markets. Aroma Bursa Meyva Sulan ve Grda

 Eko Yatum Ekonornik Yatrimilar ve


 A leading Turkish bank. Experts
in intemational business in intermational business transactions. Owns one of the mejor shipyards mistanbul. Operates an intermational shipping line with a fleet
cargo carriers.

İnkamak İņaat Makinaanan Sanayii ve



Selplast Plastix Ambalaj Sanayü ve.
Ticart A.s.
Procurcer of PVC materias (sheets and Procucer of PVC material
 applianoes.
If you have a going business the Middle East, see what these and other Kozanoğu - Çavusceglu Group participations can do for you.

oğlu.C̣avuṣoğlu Group

"a fresh breath in intemational business"




## TURKEY

Effort Made to Ease
An Energy Shortage

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## Our Experience Made Our Future

For 65 years. Turyag has been pioneer in Turkey
in the field of edible oils and fats, margarine and
detergents. Turyağ launched Turkey's first - ever washing powder, first - ever fabric softener, firist amongst the top ranked companies in Turkey's continuously expanding, competitive private. manufacturing industnes. At present, Turyag is joint stock company with the partnership,
technological know - how and managemen technoniogical know - how and management
responsibility of Henkel Group of West Germany and Yapi ve Kredi Bankasli, one of the largest private banks of Turkey, Its modern, dynamic
management is constantiy researching and management is constantiy researching and
analyzing the changing and developing needs of analyzing the changing and developing needs of
the Turkish market. Our profound experience and marketing know - how, emphasis on best quality, create many satisfied clients and services for Turya products in overseas markets. Careful planning is the backbone of whatever we have achieved and it will be the basis of all our future growth. As a company soon to celebrate its 66th anniversary. Turyag anticipates a new step. just as challenging
just as rewarding as the first.

## Turyag <br> Turkey's"first"



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## Mobil's Bid for Marathon Blocked



Metallgesellschaft Expects Lower Dividend


 CIT Alcatel to Try for Europe Microchip Market

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 Major Japanese Timber Import Furm Bankrupt


 ABC News Buys Minority Interest in UPITN

 provides vide and tele Dome Group Applies for LNG Export Project



 EEC Fines Moet Herinessy for U.K. Resale Ban



Boeing Trying to Convince French to Purchase AWACS


Suzuki Plans Quick Action On Accelerated Tariff Cuts

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 CURRENCY RATES




Pao Drops Plans to Merge Two Hong Kong Companies


## NYSE Prices Mixed; Oil Stocks in Turmoil




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Fields holdings to 22 percent of

 Gold closed in Londoo at
Mana325 an ounce. comanared with
Monday's close of s40930.
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Europe's leading management and
harter company for business jets.


## The development of international trade owes much to the foresight of merchant bankers.



The earliest method of inter
national trade was by barter. The navional rrade was bortur.
introduction of money and the eventual acceptance or foreign
currencies accelerated the low o goods and services. Here the skills and flexibility of merchant bankers played an invaluable role.
BHF. BANK traces is the mid-nineteenth century when merchant bankers were the reco nized force in foreign trade financing
and new market development. from mining on the African Continent to and the New World. he fine eraditionofitsearlymerchan banking role. It provides the full range of international com
mercial banking facilities, such as payments, collections and documentation to more sophisticated capabilities like buyer redits, à forfail transactions, and ex-im finance. Mutunational clients also beneftit from the Bank's commit-
ment to personal advice in the areas of long -term intemational inancing and assessing country risks.
Fersonal uliability, rely on a merchant banker. BHF-BANK A Member of the Inter.Alpha Group of Banks.

BHF-BANK Merkart Ranker by Traditon.


INTERNATIONAL HERALD TRIBUNE, WEDNESDAX, DECEMBER 2 , 199 :

NYSE Nationwide Trading Closing Prices Dec. 1











WORLD HEALTH ORGANIZATION
Aerial Spraying Contract Onchocerciasis Control Programme West Africa


A single contractor will be appointed to be esponsible for all the aeronautical operation requrred; however, sub-contracting wilib be pe
missible with the prior agreement of WHO.

Contractors who wish to be considered to解 Contract and providing the following details: Number and
operated;

Number of pilots and eircratt engineers in permanent employment
The names of those countries in which the
company has undertaken flying activitios and an indication of the type of work carried out in each;
Experience in the development of specia-
lized spraying equipment; Troposals, if any, for sub-c,
Indicalion of the method by which a Bid Bond of 10 per cent Performance Bond of 25 per cent and Payment Bond of 20 per cont respectively of anticipated contract price will

All such information, which will be treated in strictest contidence, must be provided in English
or French and received in Geneva by 18 Januery 1982. Companies, selected Io tender on the basis of an adequate response to this advertisement, will then be required to attend an on-site briefing in Ouagadougou and the Programme area

It must be emphasized that the final selection of contractor will not be on bid price alone, but
will also be based on lechnical merit and the will also be based on technical merit and the
proposed operational strategy.

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Liaison Officer
Onchocerciasis Control Programme World Health Organization
1211 Geneva 27
Switzeriand
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 maxymine






| Swiss company wishes to sell part of its young but dynamic UK subsidiary engaged in the financlal services field. |
| :---: |
| Alternatively it would welcome a partner to participate in the overseas profitable expansion of the compony. The unique services provided have been tried and tested over a long period and.: the company has established in elite custamer base through which it recorded-a trading profit in excess of $£ 125,000$ in its second financial year. The three-year: plan far 1982/83/84 projects profits of $£ 155,500$, £201,375 and $£ 259,350$ respectively. |
| Price for total takeover $£ 500,000$. Minority ar majority equity stake available proportionately at 5 to 6 times earnings. |
| Principals only. Box 03346; I.H.T., 103. Kingsway, London WC2. |

## Montreal Stocks





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Page 22

Crossword


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## Weather





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"GEE, IF IT GOES EGGHT DAYS WITHOUT WNONG, HOW LONG
DOES $T G O$ IF YOU W/ND $\Pi$ ?

## Books

EMANENY VCTORCAN HOMEN
By Elizaberiz Longford 356 pp. $\$ 22.50$
Alfred A. Knopf, 201 East'sind Street; Nep Yörk 100za.
Reviewed by Angeline Goreau
$\qquad$


## BRIPGE

-By Alian Tusooum Muding



Page 24
ETERN.ATIONAL HERALD TRIBUNE, WEDNESDAY, DECEMBER 2,1981

Observer

## Yet Another Revision



## Names <br> Changing Your Moniker May Be Legal but It Can Lead To Problems as God' Snoress From His Earhly Experience



## NOBODY MOVES LIKE MOVES LIKE INTERDEAN <br> 

$\mathrm{Br}_{\text {Br }}$ Dave Larsen

## \section*{} <br> 


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    SCHOOL OF ADVANCED INTERNATIONAL STUDIES (S.A.L.S.) bOLOGNA - ITAL
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    Mrite to: The Regigtrar, Bologua Center.
    Writie to: The Regierar. Bologua Center,
    via Belmeloro 11, $\mathrm{I}-10126$ Bologna, Inly.

